



**LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034**

**B.Com. DEGREE EXAMINATION – COMMERCE**

FIFTH SEMESTER – NOVEMBER 2016

**CO 5410 - EXIM PROCEDURES**

Date: 09-11-2016  
Time: 09:00-12:00

Dept. No.

Max. : 100 Marks

**SECTION – A**

**Answer all Questions:**

**10 x 2 = 20 marks**

1. Who are members of the SAARC group?
2. What is meant by Ethno centric marketing?
3. What is known as the Negative list?
4. What is pre shipment finance?
5. What is a Bill of Lading?
6. What is a Mates receipt?
7. What is meant by GSP?
8. What is EDI?
9. For what category of goods is pre shipment inspection made compulsory?
10. What is export- import passbook?

**SECTION – B**

**Answer any Four:**

**4 x 10 = 40 marks**

11. Explain the characteristics of Export Marketing.
12. What are the advantages of exporting? How is direct exporting organized?
13. How would you register yourself as an Exporter?
14. What is known as the certificate of entry? How is this certificate negotiated with the Customs?
15. What is the SDF/GR form? Why is this document an important document for exports?
16. Explain the characteristics of Pre shipment finance.
17. What is duty draw back? What documents must be filed for claiming duty drawback?

**SECTION – C**

**Answer any Two:**

**2 x 20 = 40 marks**

18. Explain the important features of the EXIM policy 2015 – 2020.
19. Explain the excise procedure for clearing International Cargo.
20. What is a shipping Bill? Explain the different kinds of shipping bills. What procedure should follow for clearing customs?
21. Explain the Tariff and non -tariff barriers confronting an exporter

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