## How to start a travel agency

Mr. Nitesh Kumar, who runs Ticket Shop and Mahaveer Travels in Vellore District, gave a talk on 'Travel Agency Business – Start Up & accreditation on 14<sup>th</sup> October 2016. He said that the basic documents required to start a travel agency included Pan Card, Small Scale Industries Registration Certificate and Bank Account.

Mr. Nitesh Kumar also briefed the students about three different platforms under CRS Galileo, Abacus, and Amadeus. Students had a clear idea on how to set their own agency. Maximisation of business profit, how to collect referrals, how to tie up with bigger agency were also discussed at the end of the session.



Mr. Nitesh Kumar making a presentation.