LOYOLA COLLEGE (AUTONOMOUS), CHENNAI - 600 034



B.Com. DEGREE EXAMINATION – **COMMERCE**

SIXTH SEMESTER - APRIL 2016

CO 6614 - ENTREPRENEURSHIP AND NEW VENTURE CREATION

Date: 15-04-2016	Dept. No.	Max. : 100 Marks
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Time: 09:00-12:00

PART-A

Answer ALL Questions:

 $(10 \times 2 = 20 \text{ marks})$

- 1. Define Entrepreneur.
- 1. What is 'Focus Group'?
- 2. Define Marketing Research.
- 3. What is Project Formulation?
- 4. Define an Opportunity.
- 5. What Brain Storming?
- 6. What are Network Control Techniques?
- 7. Define 'Market Survey'.
- 8. What do you mean by 'Feasibility Analysis'?
- 9. Distinguish between 'Inventor' and 'Innovator'.

PART- B

Answer any FOUR Questions:

 $(4 \times 10 = 40 \text{ marks})$

- 10. Distinguish between Entrepreneur and Manager.
- 11. Discuss the Nature & Characteristics of Entrepreneurship.
- 12. State the various sources of Business or Product ideas.
- 13. What do you mean by Project Report? How do you prepare a Project Report?
- 14. Discuss the benefits of Technology to the Industry & Society.
- 15. What is a Product? Why do new Products fail?
- 16. Discuss the factors to be considered while preparing a Feasibility Report.

PART-C

Answer any TWO Questions:

(2x20 = 40 marks)

- 17. Discuss the main functions performed by Entrepreneurs.
- 18. Discuss the various stages of identification of Business Opportunities.
- 19. Describe the factors that have to be considered before selecting a Product.
- 20. Describe the various steps involved in PERT & CPM Model.

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