LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034



SECONDSEMESTER – APRIL 2018

CO 2107- BUSINESS PROCESS AND MANAGEMENT

Date: 28-04-2018 Dept. No. Max.: 100 Marks Time: 01:00-04:00 **SECTION - A Answer ALL questions** $(10 \times 2 = 20)$ 1) What are the activities involved in 'purchasing'? 2) What is ERP? 3) Who is responsible in managing the change? 4) What is Human Capital Inventory? 5) What are costs involved in the implementation of ERP? 6) What is Trading Community Architecture? 7) What is Cycle Counting? 8) What are the two activities of Value chain? 9) What is customer relationship management? **10**) What is Business Process Re-engineering? **SECTION – B** Answer any FOUR questions $(4 \times 10 = 40)$ 11) What are the important functions of the material management? 12) Bring out the problems connected to Sales Order Processing. 13) What are the advantages of Sales and Marketing ERP Software? 14) Identify the problems encountered with Human resources. 15) Explain the various dimensions of Business Process Integration in ERP. 16) What are the benefits of Bank Account Model of TCA? 17) Bring out the salient features of Lot Control. **SECTION – C** Answer any TWO questions $(2 \times 20 = 40)$ 18) Explain in what way the Human Resources is supportive to the business process. 19) Give a brief account of the various stages of Change Management. 20) Explain the major components of TCA Models. 21) How ERP supports to Accounting and Finance functions? \$\$\$\$\$\$\$\$